

Schneider Electric Singapore Pte Ltd

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date : 15 May 2009  
ref :

à / to : Whom it may concern

dossier / subj. :

objectif / re : **ALTIVAR 312 : Product commercialization in June 2009**

Dear Sir/Mdm,

We wish to inform you that our new ATV312 Variable Speed Drive would begin commercialisation in June 2009. From September 2009, the old range of ATV31 will be changed from stock to indent status. The end of commercialisation for ATV31 is scheduled in May 2010.



### Energy Efficiency Solutions



For generic use, we suggest to use the "up to 30% energy saving" label associated with the following sentence: "30% saving is feasible today with existing technologies."

## Substitution table

| Altivar 31       | Description         | Altivar 312                  |
|------------------|---------------------|------------------------------|
| ATV31H018M2 (A)  | 0,18kW 240V 1 Phase | <a href="#">ATV312H018M2</a> |
| ATV31H018M3X (A) | 0,18kW 240V 3 Phase | <a href="#">ATV312H018M3</a> |
| ATV31H037M2 (A)  | 0,37kW 240V 1 Phase | <a href="#">ATV312H037M2</a> |
| ATV31H037M3X (A) | 0,37kW 240V 3 Phase | <a href="#">ATV312H037M3</a> |
| ATV31H037N4 (A)  | 0,37kW 500V 3 Phase | <a href="#">ATV312H037N4</a> |
| ATV31H055M2 (A)  | 0,55kW 240V 1 Phase | <a href="#">ATV312H055M2</a> |
| ATV31H055M3X (A) | 0,55kW 240V 3 Phase | <a href="#">ATV312H055M3</a> |
| ATV31H055N4 (A)  | 0,55kW 500V 3 Phase | <a href="#">ATV312H055N4</a> |
| ATV31H075M2 (A)  | 0,75kW 240V 1 Phase | <a href="#">ATV312H075M2</a> |
| ATV31H075M3X (A) | 0,75kW 240V 3 Phase | <a href="#">ATV312H075M3</a> |
| ATV31H075N4 (A)  | 0,75kW 500V 3 Phase | <a href="#">ATV312H075N4</a> |
| ATV31H075S6X (A) | 0,75KW 600V 3 Phase | <a href="#">ATV312H075S6</a> |
| ATV31HU11M2 (A)  | 1,1kW 240V 1 Phase  | <a href="#">ATV312HU11M2</a> |
| ATV31HU11M3X (A) | 1,1kW 240V 3 Phase  | <a href="#">ATV312HU11M3</a> |
| ATV31HU11N4 (A)  | 1,1kW 500V 3 Phase  | <a href="#">ATV312HU11N4</a> |
| ATV31HU15M2 (A)  | 1,5kW 240V 1 Phase  | <a href="#">ATV312HU15M2</a> |
| ATV31HU15M3X (A) | 1,5kW 240V 3 Phase  | <a href="#">ATV312HU15M3</a> |
| ATV31HU15N4 (A)  | 1,5kW 500V 3 Phase  | <a href="#">ATV312HU15N4</a> |
| ATV31HU15S6X (A) | 1,5KW 600V 3 Phase  | <a href="#">ATV312HU15S6</a> |
| ATV31HU22M2 (A)  | 2,2kW 240V 1 Phase  | <a href="#">ATV312HU22M2</a> |
| ATV31HU22M3X (A) | 2,2KW 240V 3 Phase  | <a href="#">ATV312HU22M3</a> |
| ATV31HU22N4 (A)  | 2,2KW 500V 3 Phase  | <a href="#">ATV312HU22N4</a> |
| ATV31HU22S6X     | 2,2KW 600V 3 Phase  | <a href="#">ATV312HU22S6</a> |
| ATV31HU30M3X (A) | 3KW 240V 3 Phase    | <a href="#">ATV312HU30M3</a> |
| ATV31HU30N4 (A)  | 3KW 500V 3 Phase    | <a href="#">ATV312HU30N4</a> |
| ATV31HU40M3X (A) | 4KW 240V 3 Phase    | <a href="#">ATV312HU40M3</a> |
| ATV31HU40N4 (A)  | 4KW 500V 3 Phase    | <a href="#">ATV312HU40N4</a> |
| ATV31HU40S6X     | 4KW 600V 3 Phase    | <a href="#">ATV312HU40S6</a> |
| ATV31HU55M3X (A) | 5,5KW 240V 3 Phase  | <a href="#">ATV312HU55M3</a> |
| ATV31HU55N4 (A)  | 5,5KW 500V 3 Phase  | <a href="#">ATV312HU55N4</a> |
| ATV31HU55S6X     | 5,5KW 600V 3 Phase  | <a href="#">ATV312HU55S6</a> |
| ATV31HU75M3X (A) | 7,5KW 240V 3 Phase  | <a href="#">ATV312HU75M3</a> |
| ATV31HU75N4 (A)  | 7,5KW 500V 3 Phase  | <a href="#">ATV312HU75N4</a> |
| ATV31HU75S6X     | 7,5KW 600V 3 Phase  | <a href="#">ATV312HU75S6</a> |
| ATV31HD11M3X (A) | 11KW 240V 3 Phase   | <a href="#">ATV312HD11M3</a> |
| ATV31HD11N4 (A)  | 11KW 500V 3 Phase   | <a href="#">ATV312HD11N4</a> |
| ATV31HD11S6X     | 11KW 600V 3 Phase   | <a href="#">ATV312HD11S6</a> |
| ATV31HD15N4 (A)  | 15 kW 500V 3 Phase  | <a href="#">ATV312HD15N4</a> |
| ATV31HD15S6X (A) | 15KW 600V 3 Phase   | <a href="#">ATV312HD15S6</a> |

With Regards,

Michael Gey

Product Offer Marketing

Power Control & Protection / Variable Speed Drive